

New River Valley “Economic Development” Resource Center

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Business Planning/Development

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Southwest Region SBDC

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Chambers of Commerce

Floyd County Chamber of Commerce

Ms. Diane Davidson

Executive Director

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PO Box 510

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ph 540-745-4465

e-mail: chamber@swva.net

website: www.visitfloyd.org

Giles County Chamber of Commerce

Ms. Barbara Stafford

Executive Director

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Pearisburg, VA 24134

ph 540-921-5000

fax 540-921-3892

e-mail: gcc@i-plus.net

website: www.gilescounty.org/chamber/chamber.html

Montgomery County Chamber of Commerce & Visitors Center

Mr. Shane Adams

President/CEO & Director of Tourism

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e-mail: sadams@montgomerycc.org

website: www.montgomerycc.org/visitors.htm

Pulaski County Chamber of Commerce

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Executive Director

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e-mail: dkadams@swva.net

website: www.pulaskichamber.info/

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Colleges & Universities Economic Development Offices

New River Community College
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Radford University
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Virginia Tech Office of Economic Development
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Distribution/Logistic Support including Rail Service

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Volvo Logistics

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Vice President

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Greensboro, NC 27409

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fax 336-393-4751

e-mail: andy.lukoff@volvo.com

website: www.volvologistics.com

Incentives

Incentives in the Commonwealth of Virginia are offered by two different sources. One is the local level (see “Local Government Economic Development” contacts) and the other is at the state level (see “State Agencies – the Virginia Economic Development Partnership”).

Incubator Programs

Jacksonville Center

Mr. David St Lawrence

Executive Director

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Floyd, VA 24091

ph 540-745-2784

e-mail: david@jacksonvillecenter.org

website: www.jacksonvillecenter.org

New River Valley Competitiveness Center

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Incubator Manager

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VT KnowledgeWorks

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Director

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website: www.vtnknowledgeworks.com

International Trade Assistance
(including Port of Entry #1412 & FTZ #238)

Allegheny Brokerage Company, Inc.

Mr. Jim Loux

President

New River Valley Airport

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Dublin, VA 24084

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Resident Vice President

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International Division of the Virginia Economic Development Partnership

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International Trade Manager

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New River Valley Economic Development Alliance

Mr. Aric H. Bopp

Executive Director – Grantee for Foreign Trade Zone #238

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Radford University International Trade Center (“RU ITC”)

Mr. David Denny

Director

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Stellar Trade Support

Ms. Cornelia Steinert

Owner

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U.S. Customs Office for Port of Entry #1412

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Port Director

New River Valley Airport

Route 100 North

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website: www.dhs.gov

Lending Programs

Virginia Small Business Financing Authority (“VSBFA”)

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Executive Director

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Richmond, Virginia 23219

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fax 804-371-8111

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Loan Officer

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Virginia Economic Development Partnership – Finance

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Local Government Economic Development

Floyd County

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Giles County

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Pulaski County

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Town of Blacksburg
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Town of Christiansburg
Mr. Lance Terpenney
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Town of Dublin
Mr. Bill Parker
Town Manager
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Town of Pearisburg
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Town Manager
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Town of Pulaski
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Regional Economic Development Organizations

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Research Assistance

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President

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Weldon Cooper Center for Public Service

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Research Centers

Virginia Tech Corporate Research Center

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* Numerous other “research centers” exist throughout Virginia Tech & Radford University (associated with each respective university and their departments and programs) but this is the major research center in the region that provides permanent space to business and industry. For example, VT has over 100 university specific research centers – please contact the respective economic development contact for that university/college as outlined in this document.

Retail/Commercial/Downtown Development Organizations

Blacksburg Partnership
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Radford Bridges
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Greater Pulaski Alliance
Mr. Jeff Jones
President
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Partnership for Floyd
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Program Manager
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e-mail: kbauers@WallResidences.com

State/Federal Agencies

Department of Environmental Quality (“DEQ”)

Dr. Michael J. Scanlan

Air Permit Manager

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ph 540-562-6723

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USDA Rural Development

Mr. Travis Jackson

Area Director

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Christiansburg, VA 24073–2707

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website: <http://www.rurdev.usda.gov/va/offices/christians.htm>

Virginia Department of Business Assistance (“DBA”)

Ms. Sandy Ratliff

Business Services Manager

Virginia Department of Business Assistance

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Virginia Economic Development Partnership (“VEDP”)

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Project Manager/Regional Liaison

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Mr. David Clarke, P.E.

Residency Administrator

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Virginia Department of Rail and Public Transportation

Mr. Kevin B. Page

Director of Rail Transportation

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fax 804-225-2664

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Virginia Manufacturer’s Association

Mr. Brett A. Vassey

President & CEO

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Richmond, VA 23219-2805

ph 804-643-7489

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Virginia Center for Innovative Technology

Dr. Gary R. Atkinson

Regional Director – Western Virginia Region

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Technology Councils

NCTC

Mr. Cory Donovan

Executive Director

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U.S. Government Property/Programs

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Managed by the New River Valley Economic Development Alliance

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Senior Program Manager RFAAP ARMS

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Project Manager

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Workforce Development/Services

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Virginia Employment Commission (“VEC”)
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Virginia Department of Business Assistance – Workforce Services

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Project Manager

VA Highlands Small Business Incubator

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New River/Mt. Rogers Workforce Investment Board (“WIB”)

Mr. Ronnie Martin

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Virginia Tech – Outreach Program Development

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Director

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